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## Introduction

Make the space come alive

# **Light flavors**

Four different shades of white

# StyliD PerfectBeam

Turning museums into masterpieces

### **PerfectAccent**

Performance by design

# Dynamic Shop Window

Make your shop windows stand out

# Photometric details

Polar intensity diagrams



# Design

Sometimes simplicity is the most versatile solution

# Sell more on fresh food

Optimizing the saturation

### **Features**

Experience StyliD

### **StoreWise**

Beautifully energy efficient

## **Service**

A winning combination

# Main specifications

Product information





Introduction



# Offering customers a truly unique experience

In an age where consumers are shopping for products on multiple channels, it has become essential for retailers to reinvent their competitive edge. In the case of fashion company Bershka's Valencia store, this included boosting the shop's allure with innovative lighting.

The flagship store in Valencia, Spain, is housed in a spectacular 19th-century neoclassicist building, and it features a spacious, fully modernized interior. The ceilings are extremely high, up to 6 meters. This presented a special challenge for the indoor lighting, which needed to be able to highlight different product categories and accommodate seasonal adjustments like special promotions or new collections.

For Bershka, Philips turned to its StyliD luminaires, which are easily adaptable and versatile in their applications, offering a wide variety of choices that cater especially to the needs of today's retail environments. These LED luminaires have a stylish, minimalist esthetic that was designed to blend in easily to any shop environment.

#### Special lighting for a special store

StyliD also offers a wealth of choices in terms of light color, beam density and lumen output. This perfectly suited the 1300-square-foot flagship store in Valencia, which required lighting levels of more than 1000 lux. With a custommade installation, these requirements were met with 100% LED lighting.

It also helped achieve another project aim: obtaining Platinum-level LEED sustainability accreditation form the independent USGBC (U.S. Green Building Council). StyliD is an environmentally friendly choice and that is also good for a retailer's return on investment. But most of all, as Bershka has found, it's good for the customers. They love coming back to enjoy this beautifully lit store — again and again.



# Sometimes simplicity is the most versatile

# solution

In designing the Philips StyliD range, one goal was paramount: these compact luminaires should be able to become a seamless part of any retail space, working in harmony with their functional environment.



Ramon Janssen, Senior Consultant Product Design In a retail or hospitality setting, you don't want the lights to draw attention to themselves. Instead, they should highlight the best features of the space, using a combination of ambient and accent lighting. For this reason the StyliD products are unobtrusive, with efficient geometry and a clean silhouette.

Light is an essential ingredient in the interplay between architecture and interior design. That is why the design of the StyliD luminaires is compact and timeless, featuring clean lines and crisp edges – after all, in the end it's all about the space and the lighting effect.

The same design philosophy has been applied consistently throughout the StyliD range, with great attention to detail. As a result, all products work perfectly together. Highly integrated

rotation brackets and fixation points give them a sophisticated, understated allure. And the appealing material combinations and authentic finishes – from brushed aluminum to a variety of satin or high-gloss colorings – downplay the advanced technology hidden underneath.

From a small fashion boutique to a giant grocery megamart, these LED lights will simply blend into the retail space, creating an ideal environment for the things that really matter: the products on display.

66 You want the lighting to make a statement, not the luminaires."

# Find the best flavor of light for your brand

## Standard 830



- Maximum energy savings
- Efficient lighting all over the place

# Standard 930



- Creates a warm atmosphere in the store
- · Brings optimal light quality (CRI 90)

Choosing the right lighting to match your brand identity can be challenging. That's why the StyliD range includes four flavors of LED light. They share the same luminaire design but project different shades of white – so you will always find the light that's perfect for your project, enhancing the shop's design and strengthening your brand identity.

## **PremiumWhite**



- Perfect balance between light quality and energy savings
- Rich color spectrum that enhances the products

# CrispWhite



- Experience intense whites and rich colors
- The sparkling intense light really makes your displays stand out

# Sell more on fresh



Retailers know that the fresh food area is the main reason why customers do or don't come to their store. At Philips we know that optimizing the saturation of the most dominant color in fresh produce leads to higher sales of those products: +3.5% according to EHI/Philips 2012 study.

The European Retail Forum recently reported that in many cases food waste is having a significant impact on retailer's revenue, with meat products being one of the biggest areas of concern. Recent laboratory research by Philips has increased understanding of the effect of light spectrum, light level and exposure time on the discoloration of sliced meat.

This research shows that optimizing the light setting on sliced meat leads to less discoloration and thus reduces losses for retailers.

Therefore we have developped a portfolio of special light sources to bring out the best in meat, fruit, vegetables, bread and fish.

To know more about our FreshFood solutions visit Philips special webpage on www.lighting.philips.com/main/application\_areas/supermarket/freshfood.wpd

To know more about light and discoloration of meat visit Philips special webpage on www.lighting.philips.com/main/application\_areas/supermarket/meatdiscoloration.wpd



	Fresh Food Rose	Fresh Food Meat	Fresh Food Authentic White	Fresh Food Champagne	Fresh Food Frost
Meat	Traditional warm setting Meat discoloration reduction	Natural cool setting			
Fish					Natural cool setting
Fruit & vegetables			Natural setting	Traditional warm setting	
Cheese			Natural setting	Traditional warm setting	
Bread & pastries			Natural setting	Traditional warm setting	
Wine			Natural setting	Traditional warm setting	



# Turning museums into masterpieces

Our life is enriched by art. The value of museums to society has always been acknowledged, but their role has been changing. Instead of being purely collection-driven institutions, they are becoming more of a place to deliver visitor-centered experiences. Our museum solutions will help you attract the new generation of museum visitors and help you deliver an unforgettable museum experience.

StyliD PerfectBeam has been developed specifically for museum applications. It strikes the perfect balance between presenting and preserving art, between ever-changing exhibitions and the need for low maintenance and energy efficiency. The often conflicting demands for good visibility and conservation are now being met with LED lighting that emits no harmful UV or IR radiation.

66

Good lighting is of paramount importance for art. If done properly, visitors will enjoy the works on show, without even noticing what we have done to make them shine."

Tim Zeedijk Head of Exhibitions Rijksmuseum



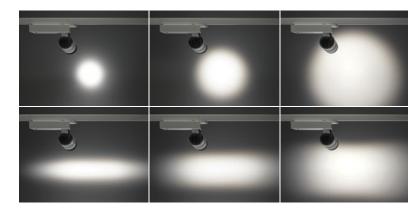


# Endless possibilites to shape light

inhle Snot

Variable Spot

Inspired by precision optics like camera lenses, this luminaire range comes with a zoom mechanism and a number of beam shaping lenses that are easy to adapt.



# Superior Light Quality

# making visible what the artist intended

# Perfect lighting is invisible: It gets out of the way, and makes visible what the artist intended.

Key to showcasing masterpieces is to present with authentic colors, subtly attracting and guiding the viewer's eye. Perfect lighting makes it easy to see, interpret, understand and appreciate, down to the smallest detail, using light to evoke personal emotions and to create an unforgettable museum experience.

# Optimal Art Preservation

# protecting precious exhibits

# Perfect lighting is gentle: It provides good visibility, while adequately protecting precious exhibits.

The often contrary demands for good visibility, conservation and compliance with permissible limits for exhibits are now being met using LED lighting. Containing no harmful UV and IR rays, your sensitive exhibits do not need the use of additional filters and protection.

#### **Key Features:**

- CRI of 90+
- · Patented technology for light uniformity
- · No halo or spill light
- Crisp light, single shadow
- · High color consistency
- Minimal glare

#### **Key Features:**

- No harming UV/IR radiation to precious exhibits
- · Individual dimming and full control of light exposure
- Research has shown that PerfectBeam LEDs have the lowest damage potential at a given CCT compared to unfiltered incandescent and halogen sources.









# Maximum Beam Flexibility

# adapting to changing exhibition needs

# Perfect lighting is versatile: It adapts to constant change in exhibition and lighting needs.

PerfectBeam is creating the perfect light for any exhibit. Its modular design, the variable beam, the beam shaping accessories and onboard dimming ensure maximum flexibility, all from a single spot. Its extreme flexibility makes it easy to adapt to the unique demands of temporary exhibitions and last minute lighting design adjustments.

#### **Key Features:**

- · Modular design, easy to adapt
- · Variable beam angle (7°-43°)
- · Beam shaping accessories (clear, soft, linear, etc)
- · Onboard dimming, DALI

# **Available Options**

Every museum is unique. Therefore, Philips can customize the PerfectBeam luminaire range (eg CCT and finish) in accordance to your needs.

Product: Variable Spot or Framing Projector

Finish: Black or White

CCT: 2700K, 3000K, 4000K or customized

CRI: 90+

Dimming: Onboard or DALI Lenses: Clear, Soft or Linear



# **StyliD Benefits**

Philips StyliD is all you need to create optimized lighting for retail and hospitality spaces. Whether you are looking to reduce energy and maintenance costs or maximize your lighting design flexibility, StyliD is in a class all its own.

# Most energy-efficient solution compared with CDM-Elite

- Efficacy of up to 128 lm/w thanks to PerfectAccent reflector high efficiency up to 90%
- · Passive cooling up to 5300 lm
- · DALI dimming available

# High punch in the beam and high quality of light

- · Narrow beam up to 35,300 cd
- · CRI90 with 3000 K, CrispWhite light recipe
- · Fresh Meat, Champagne

#### **Maintenance savings**

• Medium useful life > 50,000 hours (L80B50) at ambient temperature of 25  $^{\circ}$ C

#### Color consistency across the range

 $\cdot$  SDCM = 3

# Full coverage of retail lighting applications up to 70 W CDM-Elite equivalent

- · Flux range from 1200 lm up to 5000 lm at 830
- Beams diversity with narrow, medium, wide, very-wide beam and oval lens
- · All color temperatures you need: 827, 830, 930, 840

Retail lighting

•••••

StyliD

Features

66 It's amazing that illumination is comparable to natural light."





# Efficient cooling system for maximum lifespan

Like any other semiconductor, LEDs produce heat, and their lighting efficiency declines over time. To achieve optimum lifespan and luminous flux, it is important that the lighting fixture has a system for dissipating the heat. Depending on the power, cooling may be passive (fin radiators) or active (high-performance reliable fan). The StyliD Mini and Compact are built with passive cooling system. The StyliD Performance models feature a quiet, compact fan.

#### **StyliD**

- Extremely long lifetime
- Energy savings
- Maintenance savings
- Instant light-up
- Excellent light quality
- No UV or IR radiation
- No front release of heat,
   which means greater comfort
- Environmentally-friendly:
   no mercury



66 To ensure maximum performance, every little detail matters?

# PerfectAccent reflectors performance by design

In retail environments, every little detail matters. So to optimize the light output of our LED spotlights, we developed a brand-new signature optic based on unique "honeycomb facet reflector" technology. This breakthrough innovation offers a clean beam spread, color uniformity, and best-in-class efficiency.



#### How does it work?

The many facets on the PerfectAccent honeycomb-shaped optic individually reflect and direct light from the LEDs to create a perfectly uniform and clean beam spread. The flexible surface treatment combines both clear and frosted reflective facets.

#### The benefits

The smart PerfectAccent reflector creates a more comfortable illuminated environment without increasing energy consumption.

- **Best-in-class efficiency.** The honeycomb optic is layered with a durable, specially developed ultrapure coating. This results in a total reflectivity of 98%, which further optimizes the energy-to-light conversion.
- Clean beam. The multiple reflector facets create a clean and homogeneous light distribution, without any of the disturbing graduations that are usually observed with spotlights. Beam spread patterns include narrow, semi-medium, medium and wide beams (see page 24 for specifications).
- Color uniformity in the beam. In retail environments it is vital that customers can trust their eyes. They want to see the products on display in their true colors. PerfectAccent minimizes color variation and increases the uniformity of color on the object being lit.

#### Designed to perform

With their eye-catching design and outstanding performance, our innovative PerfectAccent optics are suitable for most LED spotlights. They can be used in existing luminaires without any modifications needed, ensuring maximum flexibility in application.

# Beautifully energy efficient

Designed just for retail, StoreWise combines the best of LED and controls to help you deliver cost savings and a better customer experience.

Our StoreWise luminaires, as the StyliD, and controls solutions allow you to combine energy savings with effective illumination in a variety of ways. Daylight harvesting is made possible by integrating sensors that control smart dimming. Light level preservation offers even more savings. • Reduce energy 'peaks' at

Presence detection in staff only areas saves you even more energy, while scheduling gives you freedom to set

and adjust your lighting correctly for each day of every season.

StoreWise Benefits:

- · Maximize energy saving with smart dimming
- switch-on times
- · User friendly, advanced controls
- · Reduce maintenance
- · Improve in-store ambience

# StoreWise energy saving example

# Conventional General: TL5 Accent: CDM **LED StoreWise** € 12.605<sup>\*</sup> € 7.528<sup>\*</sup> € 5.226<sup>\*</sup>

\* @0,1Eur/kWh

Store size: 1300 m. Burning hours per year: 4800 hr.

# Smart dimming saving scenarios

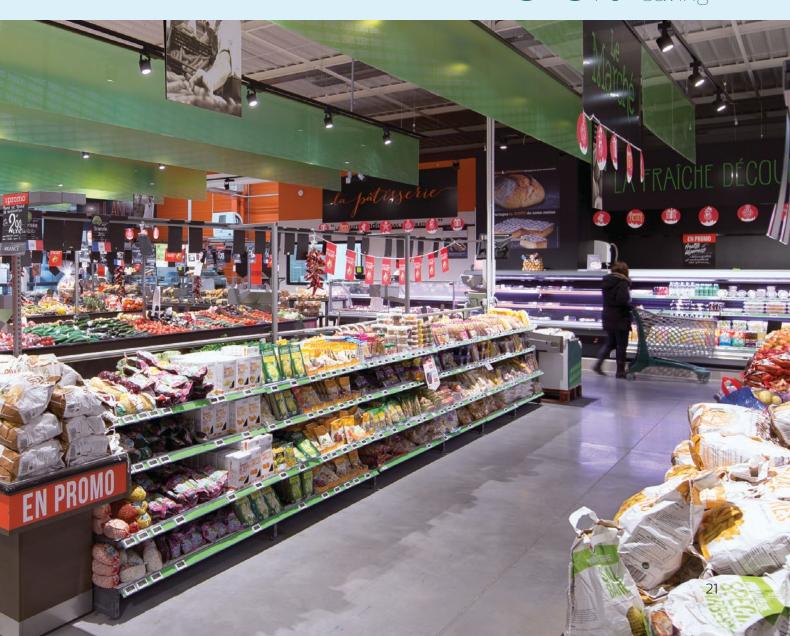
Daylight harvesting with skylights

15-20% energy saving

**Light Level Preservation** 

Presence control (in staff-only area)

3-5% energy saving





Retail lighting
StyliD
Dynamic Shop
Window

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# Make your shop windows stand out

For retailers, the styling and presentation of their store serves two simple goals: making the customers feel good and letting the products look their best. With the right lamps in the right places, a smart lighting design can do just that.

Visual merchandisers know that the shopping experience is all about attention. How do you get your prospective clients to notice your shop — and, of course, to like what they see? The StyliD range by Philips gives you all the tools you need as it works seamlessly with a new lighting tool for retail locations: Dynamic Shop Window.

This innovative form of shop-window lighting helps stores make that crucial first step: get shoppers' attention and attract them into the store. The next step is to engage them using dynamic in-store displays. Finally, carefully pitched fitting-room lighting will convert the buyer and drive the sale.

#### A new kind of window display

Dynamic Shop Window lighting includes luminaires for displays in the window itself, but also for the store's façade as a whole. The system is easily scalable and can be adapted for temporary promotional displays. The lighting can also accommodate changes in ambient lighting between different times of day or different seasons.

The use of dynamic dimming sequences takes retail window lighting one step further, turning the storefront into an ever-changing showcase in which the products seem to come alive. By adjusting the beam density and light color, the window can be fine-tuned to be a perfect match for the brand story that the shop's owner and merchandiser want to tell.





Retail lighting
StyliD
Service

# A winning combination

#### Technological expertise and a complete range of services

#### Advisory service

Our StyliD range comes with a unique set of services. Philips experts can analyze your existing lighting system and make informed recommendations to increase energy efficiency, improve your installation and optimize maintenance. This Advisory Service includes energy audits of lighting systems as well as the design of new solutions.

#### Turnkey projects

Our turnkey projects offer you a comprehensive suite of professional solutions. In implementing your new lighting system, our specialist teams will manage your entire project - from design through to activation.

#### Lifecycle service

To secure your investments in StyliD, you can choose one of our lifecycle services. With our new service agreements, you can opt for guaranteed lighting

performance throughout the duration of your maintenance contract. You can even include coverage for the effects of new technological developments. That way, you can anticipate any component replacements needed to continue to achieve your energy performance objectives.

#### Financing solutions

For more flexible funding of your lighting system update, you can now choose to spread the cost with our financing solutions and tailor-made purchasing schemes.

You can find the Philips Warranty Policy and Terms and Conditions on www.lighting.philips.com/main/connect/tools\_literature/warranty-policy.wpd



#### **Extensive lifetime**

50,000 hours with 80% lumen maintenance at 25 °C

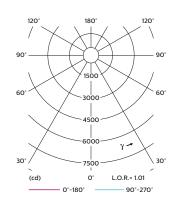


#### 5-year warranty

For products applied in the standard conditions listed in the product's datasheets

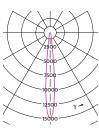
# Photometric details

Polar intensity diagrams

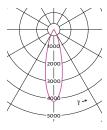


### StyliD Mini (ST730T)

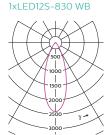
Narrow beam 1xLED11S-830 NB





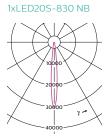


Wide beam

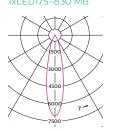


# **StyliD** Compact (ST740T)

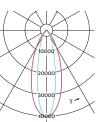
Narrow beam



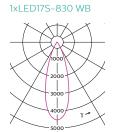
Medium beam 1xI FD17S-830 MB



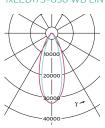
1xLED17S-830 MB LIN



Wide beam

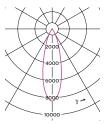


1xLED17S-830 WB LIN

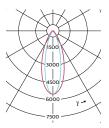


Medium beam

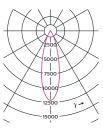
1xLED27S-830 MB



1xLED27S-830 MB LIN

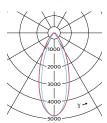


1xLED39S-830 MB

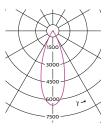


Wide beam

1xLED27S-830 WB LIN

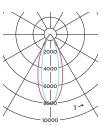


1xLED27S-830 WB

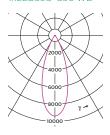


Medium beam

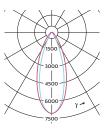
1xLED39S-830 M



Wide beam

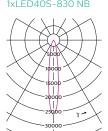


1xLED39S-830 WB LIN

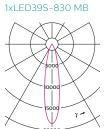


## **StyliD** Performance (ST750T)

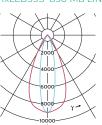
Narrow beam



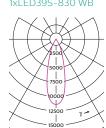
**Medium beam** 



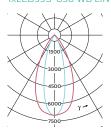
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Wide beam

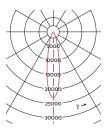


1xLED39S-830 WB LIN

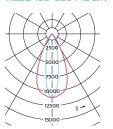


Medium beam

1xI FD49S-830 MB

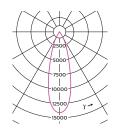


1xLED49S-830 MB LIN



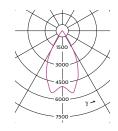
Wide beam

1xLED39S-830 WB

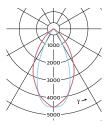


Very wide beam

1xLED39S-830 VWB

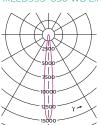


1xLED39S-830 VWB LIN



Wide beam

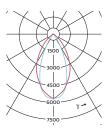
1xLED39S-830 WB LIN



Very wide beam



1xLED39S-830 VWB LIN

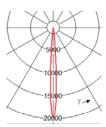


## StyliD PerfectBeam (3000 K)

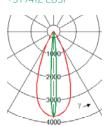
#### **Variable Spot**

#### Narrow Beam set-up (7 degrees)

Soft Lens 1xLED5S/930 7



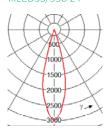
Linear Lens +ST741Z LBSP



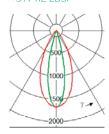
**Variable Spot** 

#### Medium Beam set-up (24 degrees)

Soft Lens 1xLED5S/930 24



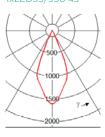
Linear Lens +ST741Z LBSP



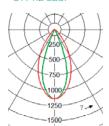
#### **Variable Spot**

#### Wide Beam set-up (43 degrees)

Soft Lens 1xLED5S/930 43

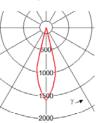


Linear Lens +ST741Z LBSP



**Framing Projector** 

Clear lens 1xLED5S/930 30



<sup>•</sup> For rough estimations: the same photometric curves can be used for the other CCT (840, 930, 827) and light recipes (FreshMeat, Champagne, CrispWhite, PremiumWhite)

<sup>·</sup> For perfectly accurate calculations please use the complete photometric curves available on the e-cat or in the Dialux plug-in

# Main specifications



# StyliD **Compact**



# StyliD **Performance**



Archetype	Light Source	Lamp Color	Typical Flux System (@MB)	
Track Mounted	LED11S (NB)	830 930 827 840	1000 lm 960 lm 1050 lm 1000 lm	
ST730T	LED14S (NB)	CRW	1200 lm	
Surface Mounted ST730C	LED12S (MB,WB)	830 930 827 840 CRW	1200 lm 1200 lm 1150 lm 1300 lm 1150 lm	
	LEDOOS /	830	2000 lm	
	LED20S/	930 827	1650 lm 1900 lm	
	LED15S for CRW	840	2200 lm	
	(NB)	CRW PW9	1250 lm 2100 lm	
Track Mounted	LED17S (MB, WB, LIN)	830 930 827 840 CRW PW9	1800 lm 1750 lm 1700 lm 1900 lm 1700 lm 1850 lm	
ST740T	LED17S (MB,WB, LIN)	CH	1900 lm	
Surface	LED19S	FMT	2100 lm	
Mounted ST740C	(MB, WB, LIN)			
	LED27S (MB, WB, LIN)	830 930 827 840 CRW PW9	2700 lm 2700 lm 2600 lm 3000 lm 2700 lm 2800 lm	
	LED39S (MB, WB, LIN)	830 930 827 840 PW9	3900 lm 3400 lm 3700 lm 4300 lm 4000 lm	
	LED49S (MB, WB, LIN)	830 930 827 840 PW9	5000 lm 4500 lm 4700 lm 5400 lm 4600 lm	
	LED40S (NB)	830 930 827 840	3600 lm 3100 lm 3400 lm 3900 lm	
	LED26S (NB)	CRW	2300 lm	
	LED19S LED26S (MB, WB, VWB, LIN)	Fresh Food Rose ROSE	1900 lm 2600 lm	
Track Mounted ST750T	LED27S (MB, WB, VWB, LIN)	СН	3000 lm	
Surface Mounted ST750C	LED26S (MB, WB, VWB, LIN)	FMT	3000 lm	
	LED39S (MB, WB, VWB, LIN)	830 930 827 840 CRW	3900 lm 3900 lm 3700 lm 4200 lm 3800 lm	
	LED49S (MB, WB, VWB, LIN)	830 930 827 840	4900 lm 4600 lm 4700 lm 5300 lm	

# **Accessories**

All these StyliD accessories reduce the luminous flux and let you finetune the distribution of light and glare to enhance visual comfort.

## HoneyComb (HC)

- Provides visual comfort from every direction: no glare
- Reduces the luminous flux





Retail lighting •••••• StyliD Main specifications

		Punch						specifications 
Typical Power	Efficacy (less relevant for NB)	(candela) (relevant for NB only)	Cooling	Beam	Dimmability	Optical Accessories	Electrical Connection	Colors
15 W 18 W 17 W 15 W	66.5 lm/W 53.5 lm/W 62 lm/W 66.5 lm/W	16 900 cd 15 800 cd 17 300 cd 16 900 cd	Passive	NB	Fix current	GS' (Glare Shield)	Track (GA69 for fix - GA600 for DALI Pulse) Surface Mounted	WH (RAL9003) BK (RAL9004) SI-BK (RAL9006-RAL9004) WH-BK (RAL9003-RAL9004) ALU-BK (ALU-RAL9004)
19.4 W	62 lm/W	12 800 cd		NB				
11.2 W 13.6 W 11.2 W 11.2 W 15.8 W	107 lm/W 88 lm/W 103 lm/W 116 lm/W 73 lm/W	NA NA NA NA NA		MB WB	DALI dimming			
26.5W 27W 26.5W 26.5W 19,6W 25.5W	75.5 lm/W 61 lm/W 71.5 lm/W 83 lm/W 64 lm/W 82.5 lm/W	34 000 cd 27 800 cd 31 500 cd 36 500 cd 21 200 cd 18 400 cd	Passive	NB				
14.8W 27.6W 14.8W 14.8W 21.5 W 18.6 W	122 lm/W 100 lm/W 115 lm/W 128 lm/W 79 lm/W	NA NA NA NA NA			HC* (Honey-comb)	Track (GA69 for fix	WH (RAL9003) BK (RAL9004)	
30.5W	62,5 lm/W	NA			Fix current  DALI dimming	GS* (Glare Shield) *Not available for WB	- GA600 for DALI Pulse) Surface Mounted	SI-BK (RAL9006-RAL9004) WH-BK (RAL9003-RAL9004) ALU-BK (ALU-RAL9004)
34 W	62 lm/W	NA						
24W 29W 24W 24W 34.5 W 30.5 W	113 lm/W 93 lm/W 108 lm/W 125 lm/W 78.5 lm/W 92 lm/W	NA NA NA NA NA		MB WB MB-LIN WB-LIN				
35.5W 35.5W 35.5W 35.5W 44W	110 lm/W 96 lm/W 104 lm/W 121 lm/W 91 lm/W	NA NA NA						
50W 55W 50W 50W 54W	100 lm/W 82 lm/W 94 lm/W 108 lm/W 85 lm/W	NA NA NA NA						
47W	76.5 lm/W 66 lm/W 72.5 lm/W 83 lm/W	32 800 cd 28 100 cd 31 000 cd 35 300 cd	Passive (except LED395/ CRW = active cooling)	NB		HC* (Honey-comb) GS* (Glare Shield) *Not available for WB	Track (GA69 for fix - GA600 for DALI Pulse) Surface Mounted	WH (RAL9003) BK (RAL9004) SI-BK (RAL9006-RAL9004) WH-BK (RAL9003-RAL9004) ALU-BK (ALU-RAL9004)
38.5 W	59.5 lm/W	20 400 cd		NB				
31W 47.5W	61 lm/W 55 lm/W	NA						
49.5W	60.5 lm/W	NA						
50W	60 lm/W	NA		MB WB VWB				
33.5W (except 930: 46W & CRW:51W)	116 lm/W 90.5 lm/W 110 lm/W 125 lm/W 74.5 lm/W	NA NA NA NA NA		MB-LIN WB-LIN				
(Except 55W @930)	83.5 lm/W 99 lm/W 112 lm/W	NA NA NA		active				

# Glare Shield (GS) • Provides visual comfort from

- every direction: no glare
- Reduces the luminous flux

